



# PART EXCHANGE GUIDANCE

Please take the time to read this guidance and advice ahead of selling your property using our Part Exchange scheme.



# ENSURE A SMOOTH NEW HOME JOURNEY

The most pressing issue when selling your home is achieving a quick sale that is hassle-free. This is why most existing homeowners opt to sell their home using Part Exchange.

Erris Homes have teamed up with The PX Partnership to take the stress out of your finding a buyer for your new home. The PX Partnership is the leading and most respected provider of fully funded, risk-free, Part Exchange services to home builders.

Whereas some builders purchase their customers' homes directly, The PX Partnership offers Erris Homes' customers to opportunity to sell their home to a third party, meaning the process is risk-free for both ourselves and our customers.

Selling your home using Part Exchange enables you to move into your new home quickly and efficiently with a guaranteed buyer and no risky chains,

## READY TO PART EXCHANGE?

Once we have received your Part Exchange application, the PX Partnership will aim to make you an offer on your current home as soon as possible. We kindly ask that applicants come fully prepared for their appointments and take the below into consideration.

Before we can instruct The PX Partnership to value your home, we will require the following:

- Two forms of identification per applicant
  - One photographic proof of identification per applicant (passport or photo driving license preferred)
  - One proof of address per applicant (driving license preferred)
- A Decision in Principle (DIP), also know as an Agreement in Principal (AIP)
- Your home to be photograph-ready ahead of the valuation so images can be taken on the same day

Please speak to your Sales Advisor if you have any questions about Erris Homes' Part Exchange scheme.